

Message Text

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PAGE 01 TRIPOL 01222 281503Z

53

ACTION SS-25

INFO OCT-01 ISO-00 SSO-00 NSCE-00 /026 W

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R 281430Z OCT 75

FM AMEMBASSY TRIPOLI

TO SECSTATE WASHDC 2643

C O N F I D E N T I A L TRIPOLI 1222

EXDIS

E.O. 11/24

GJHMEOGKGS: MILI, PFOR

SUBJECT: LOCKHEED EXPLORES TRADE C-130S FOR COMMERCIAL

L-100 AIRCRAFT

1. LOCKHEED-GEORGIA SALES REPRESENTATIVES COWDEN AND MCDANIEL WERE IN TRIPOLI PAST WEEK TO EXPLORE POSSIBILITY OF TRADING EIGHT LARG C-130S FOR DOWN-PAYMENT ON COMMERCIAL LOCKHEED L-100 AIRCRAFT FOR LIBYAN AIRLINES. LOCKHEED REPS MET WITH MINISTER OF FINANCE RAJAB AND AIR FORCE LIEUTENANT COLONEL FERJANI TO ELICIT LARG REACTIONS. REPS SAY THE OFFER, AS PRESENTED TO LARG, WOULD INCLUDE A TRADE OF AIRCRAFT TO BE HANDLED BY LOCKHEED AND THAT USG WOULD NOT TAKE TITLE TO C-130 AIRCRAFT. LOCKHEED IN TURN, WOULD SELL C-130S TO ANYONE OF A NUMBER OF COUNTRIES INCLUDING IRAQ, SYRIA, ZAIRE, MOROCCO, OR EGYPT. DEAL WOULD INCLUDE PROVISIONS FOR TRAINING AND AN ASSURED SUPPLY OF SPARE PARTS FOR C-130S NOW IN LIBYAN AIR FORCE POSSESSION.

2. MCDANIEL REPORTS INITIAL NEXN SVE REESTIONS TO PROPOSALS AMONG LIBYAN OFFICIALS. HE SAID MINFINANCE RAJAB WAS SOMEWHAT IRRITATED WHILE FERJANI HAD MERELY REITERATED AIR FORCE NEED FOR ITS C-130S IRRESPECTIVE LIBYAN AIRLINES' CARGO REQUIREMENTS. BUT NONE OF OFFICIALS SEEN BY COMPANY REPS HAD INDICATED SUCH AN ARRANGEMENT WOULD DEFINITELY BE TURNED DOWN.

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3. COMPANY REPRESENTATIVES CLAIMED IDEA FOR
POSSIBLE SOLUTION LARG C-130 PROBLEM CAME FROM
DEPARTMENT AND THAT LIBYAN C-130S WOULD BE SOLD
TO EGYPT. MCDANIEL IS REMAINING IN TRIPOLI IN
HOPES RECEIVING INFORMATION THAT PROPOSAL HAS BEEN
APPROVED BY DEPARTMENT SO THAT HE CAN MAKE FIRM
OFFER TO LIBYANS THIS WEEK. EMBASSY WOULD APPRE-
CIATE RSKEIVING BACKGROUND.
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Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COMMERCIAL AIRCRAFT, TRADE, MILITARY SALES, TRANSPORT AIRCRAFT
Control Number: n/a
Copy: SINGLE
Draft Date: 28 OCT 1975
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: woolflhd
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Drafter: n/a
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Errors: N/A
Film Number: D750373-0721
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Margaret P. Grafeld
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TAGS: MARR, LOCKHEED
To: STATE
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